

# Business presentation 2024



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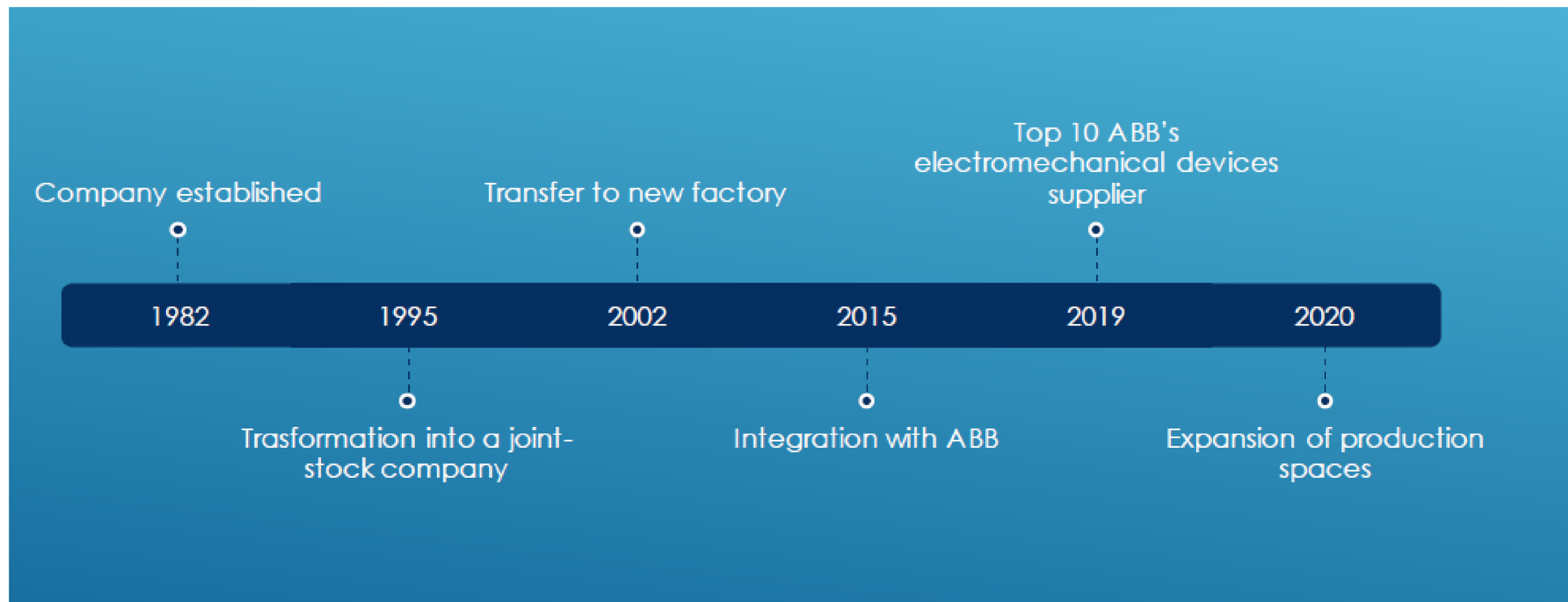
Responsive corporate: ESG  
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Special thanks

# Highlights

**Afer 30 years, our proposal is the same: sustainable business.**





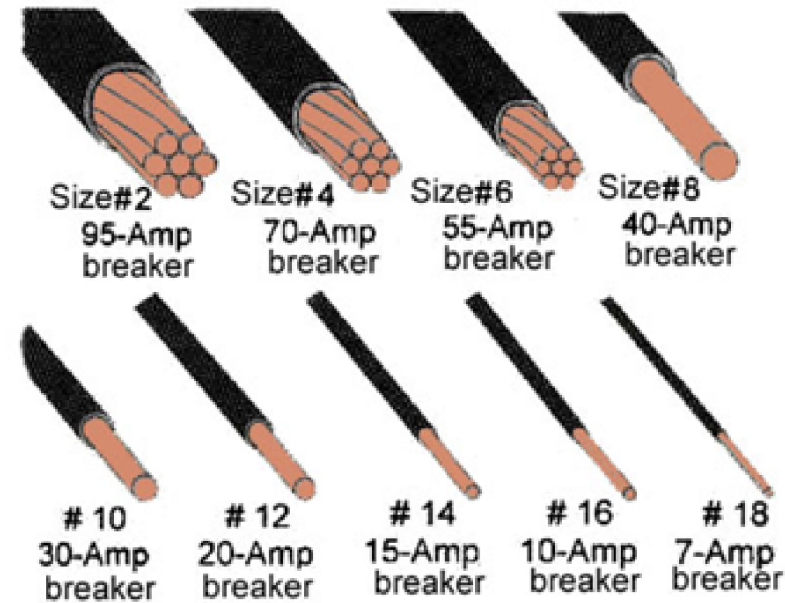
# Production services



# 1. Cable process



Circuit breaker and wire size chart



We can supply cables processed with automatic machine. We buy raw materials from responsive suppliers, with products certificate and referred to a positive way to do the business.



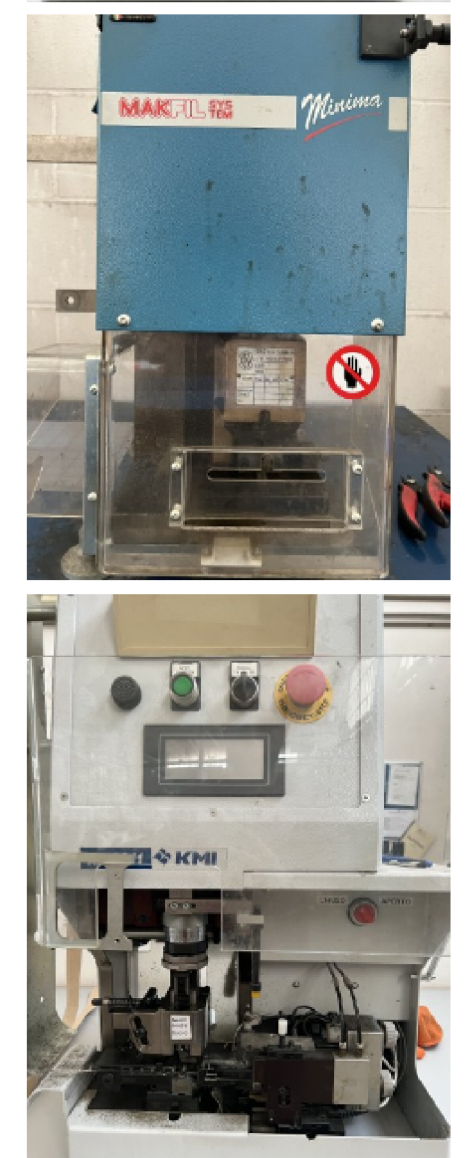
# 2. Electrical wiring

Generally, our electricals wiring are applied in this markets:

- automotive
- electrical
- industrial

We test all pieces during the process and we are certified fot all this electrical devices:

- circuit beackers
- voltage releases
- continuity groups



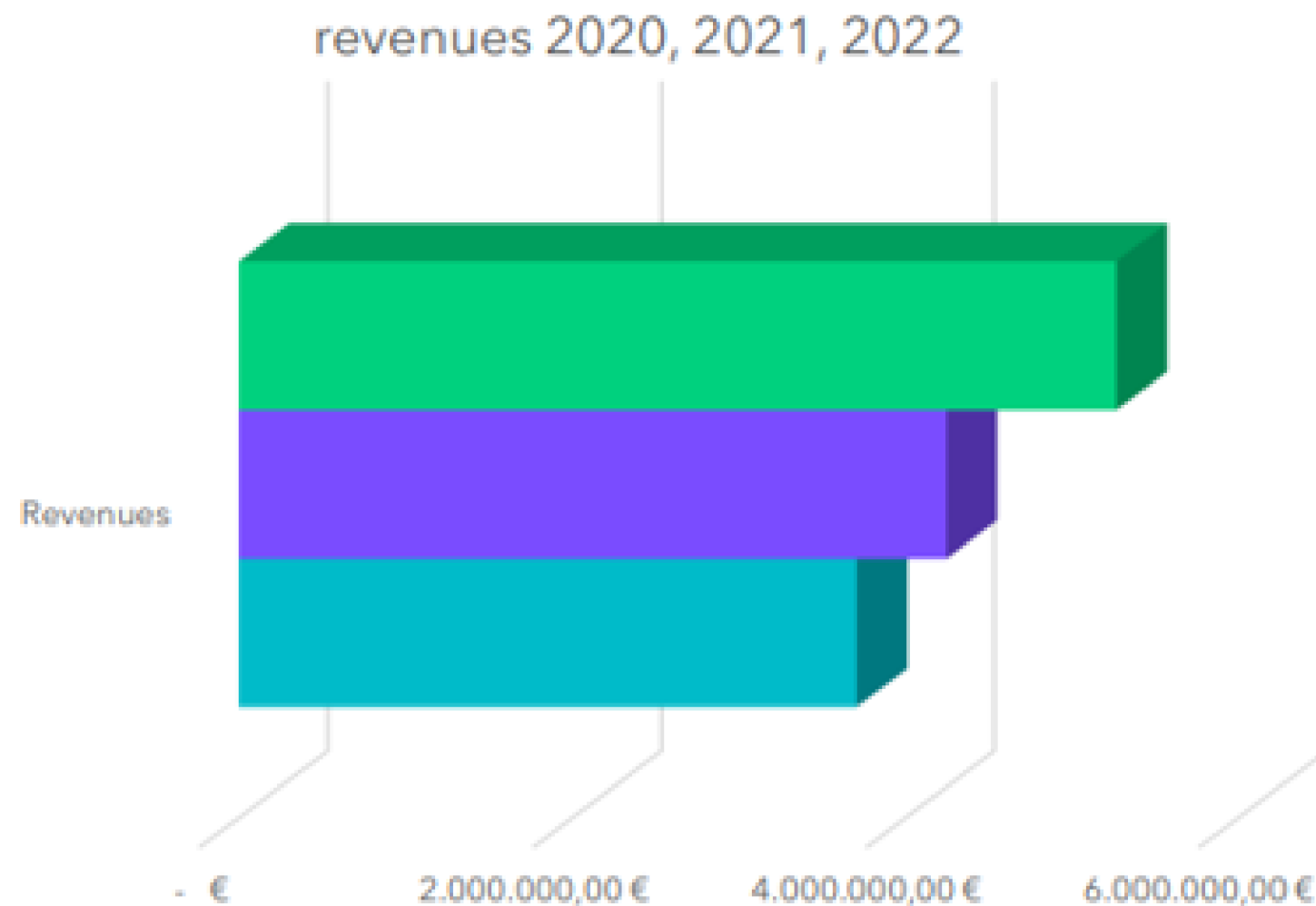
# 3. Industrial electrification



We are able to supply 1,000,000 pieces all over the year.  
We export in India, China and US.

# Our Traction

We share our last period traction:



Yearly Revenue:

**5,2 Billion**

Average Revenue/Customer:

**eur.600,000**

Trend of growth (Year):

**18 - 20%**



# Our Market

Total Available Market (TAM):

**10 Billion**

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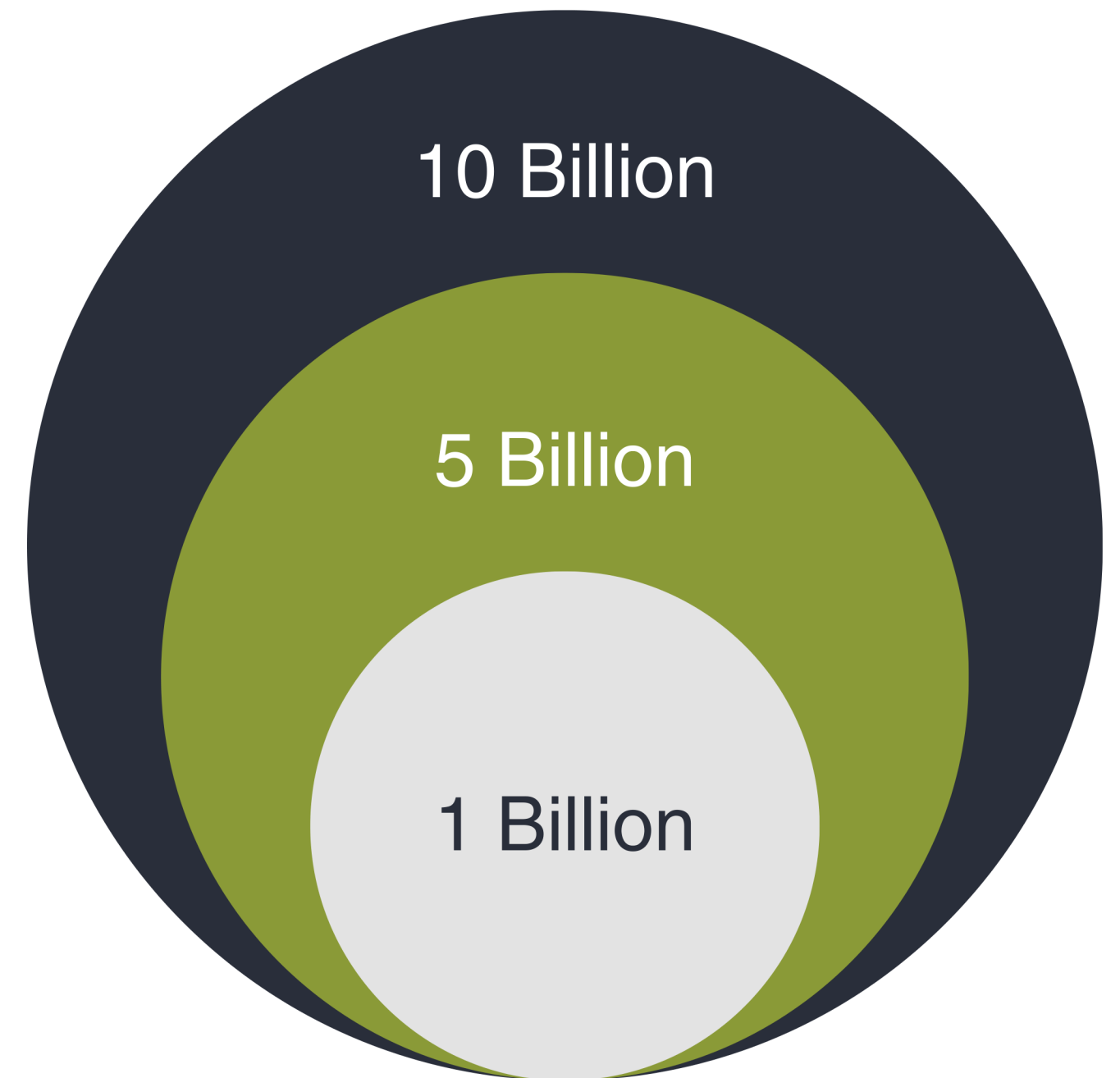
Serviceable Available Market (SAM):

**5 Billion**

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Serviceable Obtainable Market (SOM):


**1 Billion**

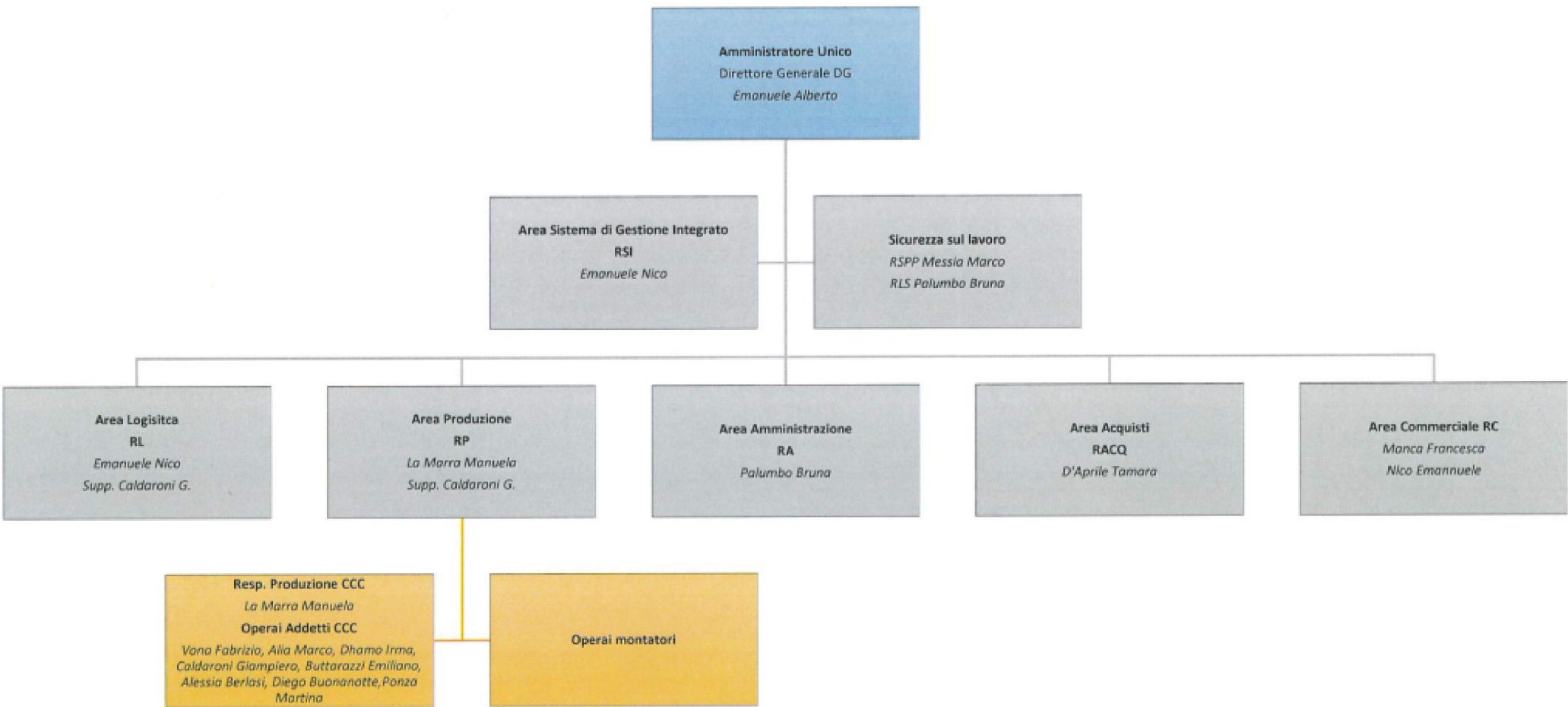


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# Team Zavi

We discuss our team with  
organizational chart

	MANUALE QUALITÀ, AMBIENTE E SICUREZZA DELLE INFORMAZIONI	Allegato 4 Rev. 6 del 01/09/2021
	Organigramma	



# Reponsive corporate: ESG Factors



For us, the sustainability business is incorporate in a responsive way to conduct the factory.

In 2023, we have signed a SA8000 social responsibility declaration with ABB S.p.a.

**E** - Environment  
**S** - Social  
**G** - Governance

Ask us the **Project - work** about ZAVI SRL Corporate Governance, with examples of conflict of interest.

# Thank you!!!

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